



Who we are?

Kloudblaze is a Salesforce development and consulting firm with an office in Zürich and Budapest focusing on custom Salesforce development and implementations. We are helping you get up and running with Salesforce or providing you with dedicated development teams to achieve your company's Salesforce development goals.

Salesforce Implementations

- Comprehensive business analysis for smooth implementation
- Project planning and management
- Salesforce Data Strategy
- Salesforce Managed Services
- Salesforce Cloud Integrations

Salesforce Development and Architecture

- Custom Salesforce Development
- Seamless Salesforce Integration with any applications
- Salesforce Sales & Marketing Automation
- Salesforce setup for Startups & SMBs
- Salesforce for Banking and Fintech



CRM Business Analysis

We ensure smooth delivery by conducting a comprehensive business analysis to uncover all your business needs and implementation requirements.

- Full stack business analysis to uncover business needs
- Marketing process analysis to align sales and marketing processes
- Optimizing sales and marketing channels for more efficient CRM management
- Planning ahead marketing and sales automation opportunities and saving costs
- Pre-optimize sales and marketing journeys for more efficient CRM setup
- Tailoring sales processes for your company's need and integrating with your existing tool stack



CRM Services

All project is unique, but we are helping your company along the way to ensure smooth and successful delivery. We aim to optimize your budget and revenue efficiently by implementing a comprehensive CRM solution for your needs.

- Pre-project preparation documents
- Business Process Review
- Requirements definition
- Complete system configuration and customization
- Testing and prototyping
- Data management, quality & cleansing
- 3rd party integration
- Custom development, portals, mobile
- Rollout, training and Go Live strategy
- Documentation



Free Salesforce Training

Kloudblaze offers free onboarding training to all your team members to help you kickstart your project immediately. We are running training during the implementation process to ensure a fast and efficient start to your new CRM system.

- German, English & Hungarian
- Customer/project specific user training
- System administration training
- New release - new features training
- CRM on-site training
- Custom-designed courses and programs based on customer specific requirements.
- Remote training solutions at your convenience



Support & Administration

Our highly trained admins will help you bring the most out of Salesforce Clouds. We support you in implementing new releases, optimizing your system, and maintaining it to the highest standard.

- Multilingual user support in all CRM areas
- Same business day response, dedicated multilingual customer support portal
- Full system administration and modifications, upgrades, in all system areas
- Best practices, Prototyping and Benchmarking
- Strategic support & consultation with further system changes, new deployments, customer reorganizations, and new business strategies.
- New system release support, new features, and functions, deployment strategy.